

A close-up photograph of a cornfield. The image shows several green corn stalks with long, pointed leaves. The lighting is bright, suggesting a sunny day, and the background is slightly blurred, focusing attention on the foreground plants.

Innovation and Development in Technology Upscaling

Bart van den Bosch
Scientist Electrochemistry



Why

- Aspects for upscaling from lab to pilot stage easily overlooked in early stage research



Laboratory



Miniplant (Celbicon project)



Pilot Plant

- Important later-stage aspects for early stage research

Avantium's Renewable Chemistries *develops new, industrial chemical technologies*

Ideation/
Feasibility

Development

Piloting

Post-Pilot
Plant

Commercialization



H-cell testing



Electrochemistry skid at
Avantium



Avantium's DAWN pilot plant

Avantium's Renewable Chemistries *develops new, industrial chemical technologies*

Ideation/
Feasibility

Development

Piloting

Post-Pilot
Plant

Commercialization

In the chemical industry (..) time (..) to pass from ideation to commercialization is (..) up to about 10 years.¹

Faster = more risk, slower = less risk

¹Specifying Technology Readiness Levels for the Chemical Industry, Schomäcker, Ind. Eng. Chem. Res. **2019**, 58, 6957–6969

Avantium's Renewable Chemistries *develops new, industrial chemical technologies*

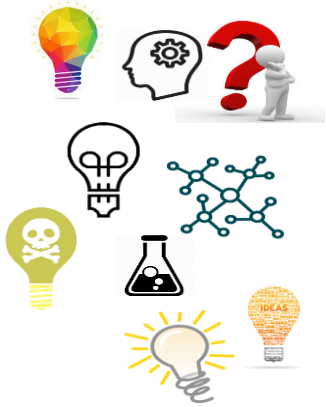
Ideation/
Feasibility

Development

Piloting

Post-Pilot
Plant

Commercialization





3 things that can happen with ideas

A winning idea



A failing idea



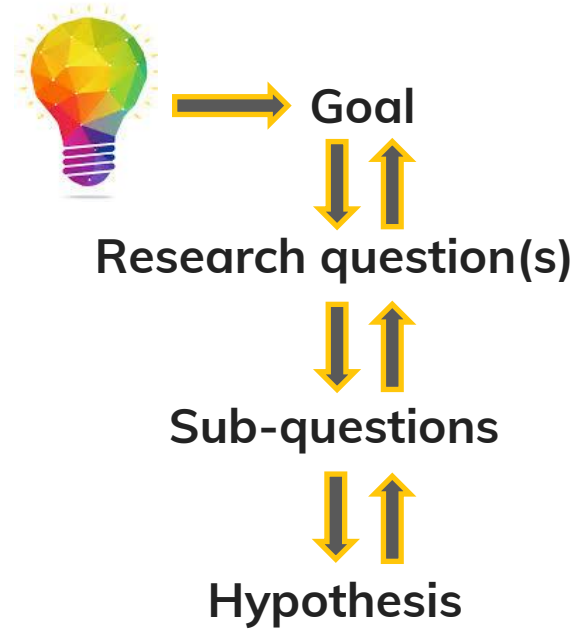
**Failing fast =
failing cheap**

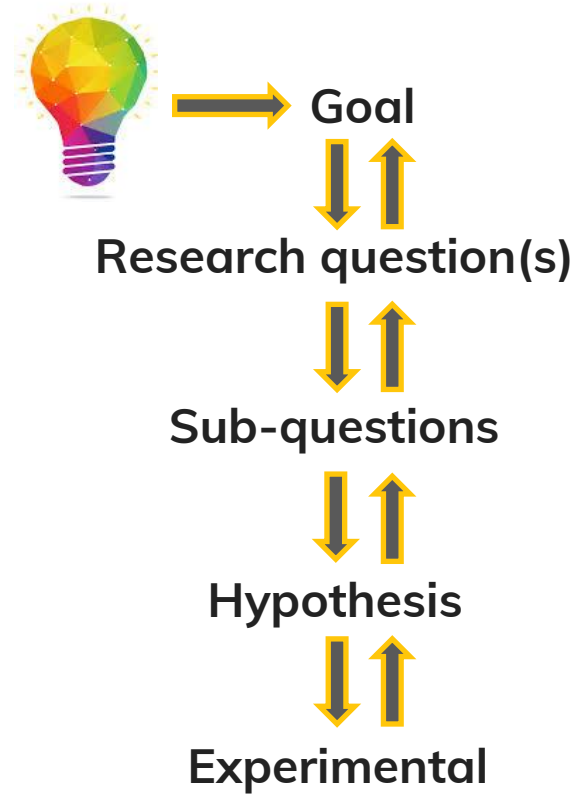
A neverending idea

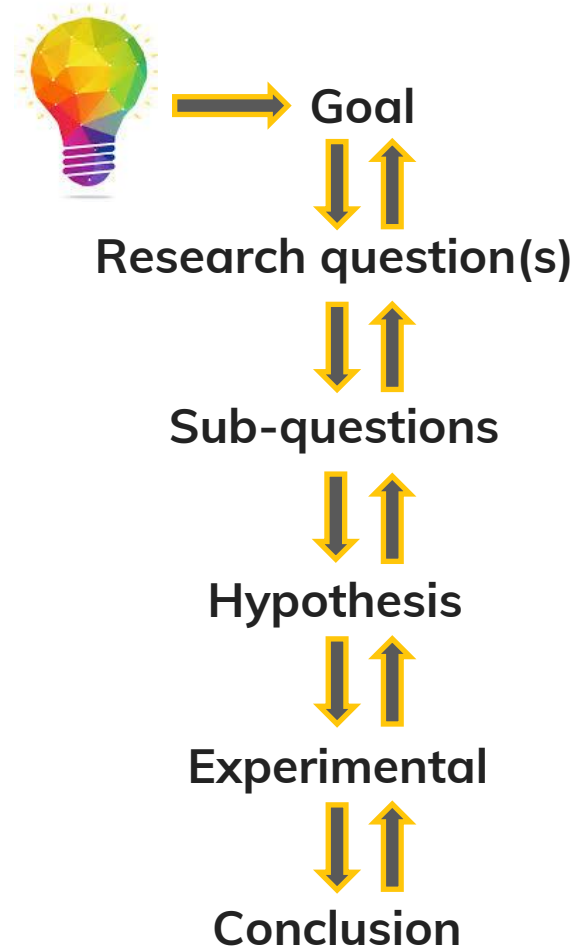














Goal



Research question(s)



Sub-questions



Hypothesis



Experimental



Conclusion





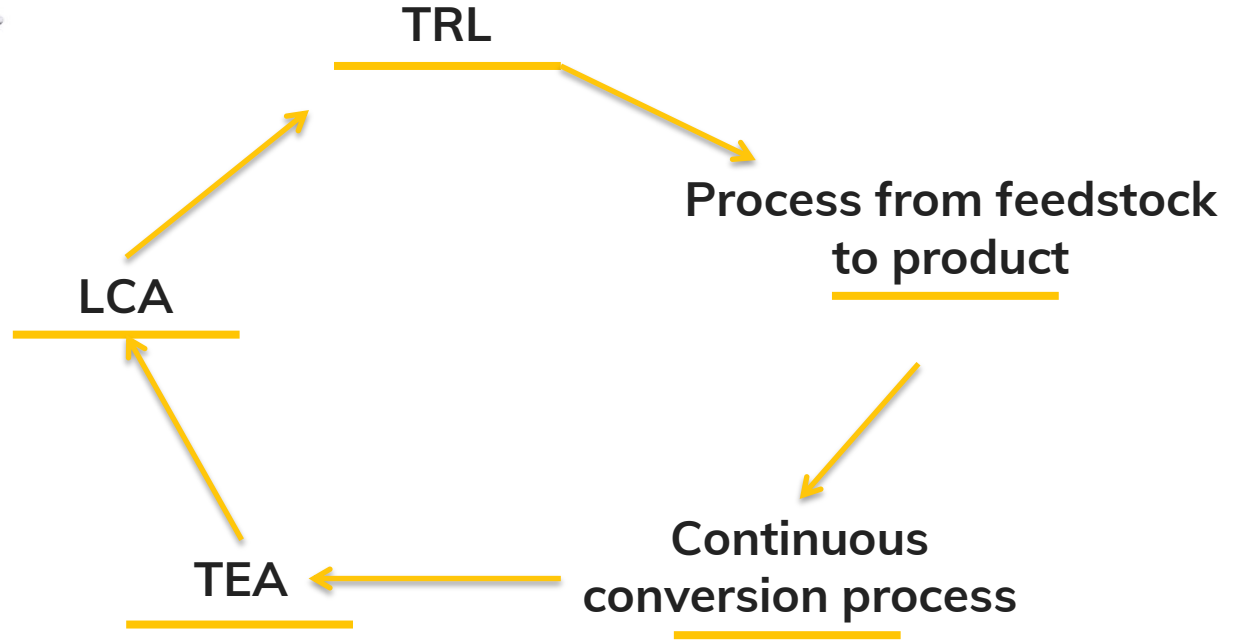
Put your ideas to the test



- Define Technology Readiness Levels (TRL)
- Industrially relevant conversion process
- Define process from feedstock to product
- Techno-Economic Assessment (TEA)
- Perform Life-Cycle Assessment (LCA)

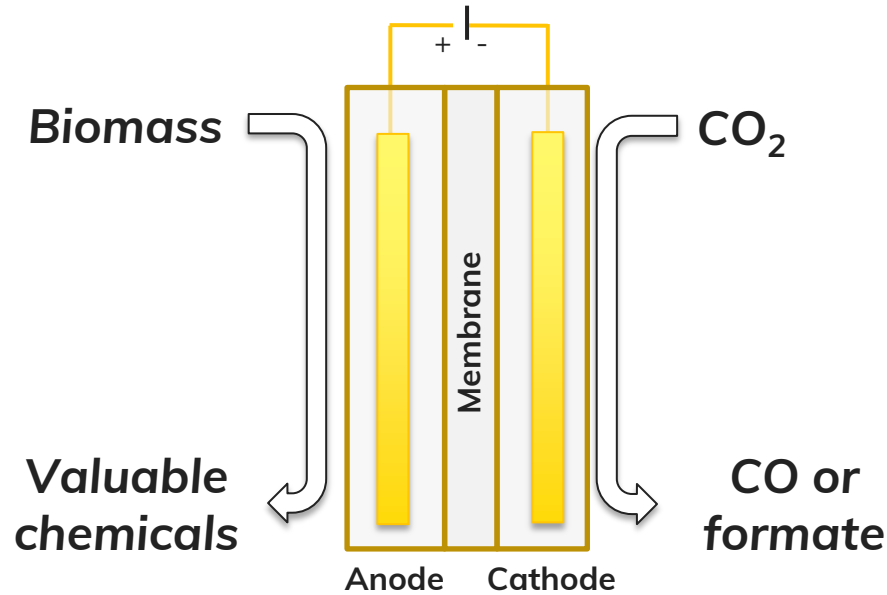


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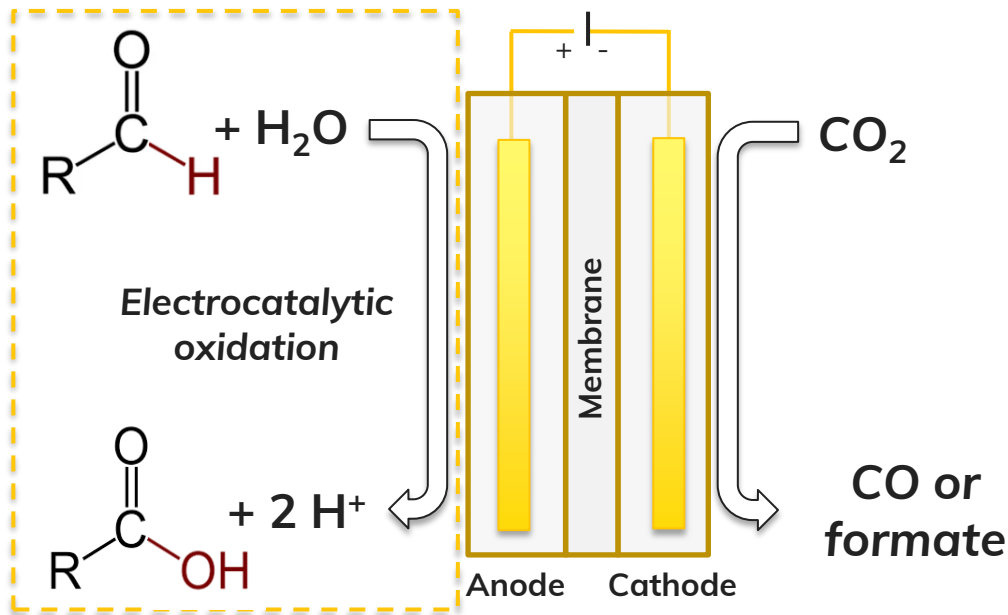


Context: oxidation reactions for paired electrolysis





Context: oxidation reactions for paired electrolysis





- Define Technology Readiness Levels (TRL)
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Technology readiness level¹

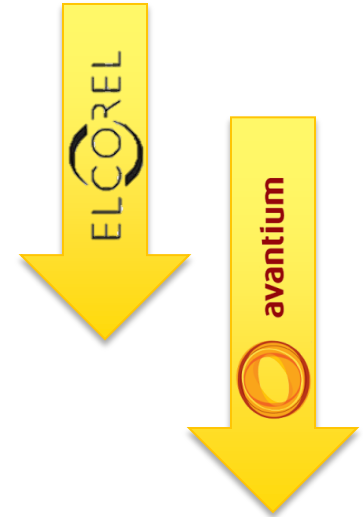
TRL	Title	Typical Workplace
1	Idea	Office
2	Concept	Office/Laboratory
3	Proof of concept	Laboratory
4	Preliminary process development	Laboratory
5	Detailed process development	Laboratory/miniplant
6	Pilot trials	Pilot plant/technical center
7	Demonstration and full-scale engineering	Pilot plant/technical center, demo plant
8	Commissioning	Production site
9	Production	Production site

¹Specifying Technology Readiness Levels for the Chemical Industry, Schomäcker, *Ind. Eng. Chem. Res.* **2019**, 58, 6957–6969



Technology readiness level

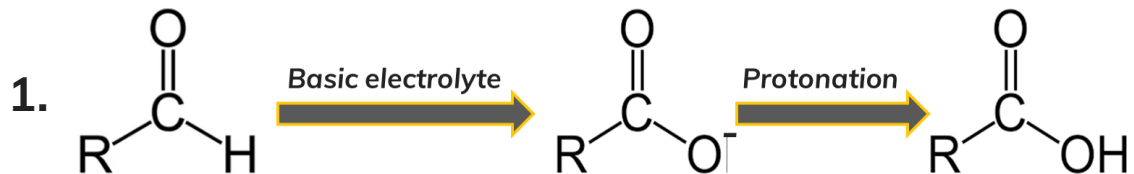
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Work at appropriate TRL

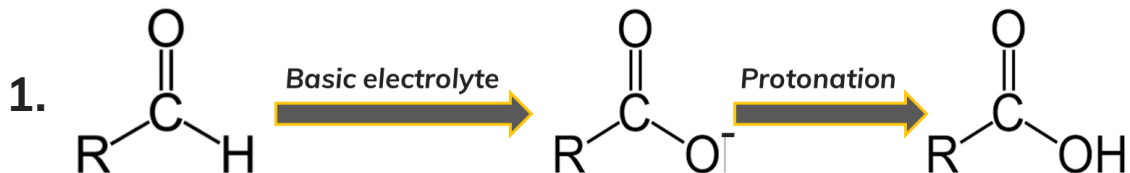


Research Strategy





Research Strategy



Literature search: TRL 3

- Well-defined electrocatalyst and catalytic conditions
- Relevant rates and selectivity
- H-cell, batch setup

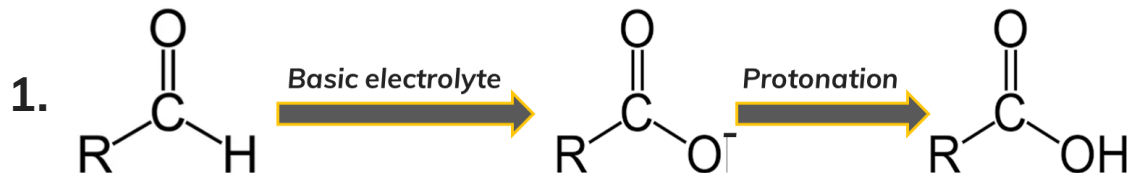


Literature search: TRL \leq 1

- No precedents
- Hints for catalytic materials from other fields (organic chemistry)





Outcome



Literature reproduced,
ready to proceed to TRL 4



Experiments performed, no catalyst found

Route 2. 	TRL 1	Idea
	TRL 2	Concept
Route 1. 	TRL 3	Proof of concept
	TRL 4	Preliminary process development
	TRL 5	Detailed process development



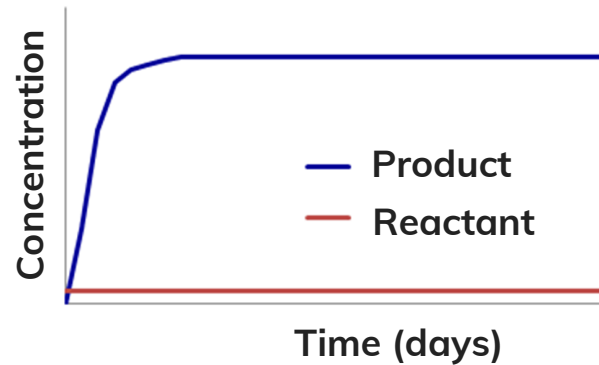
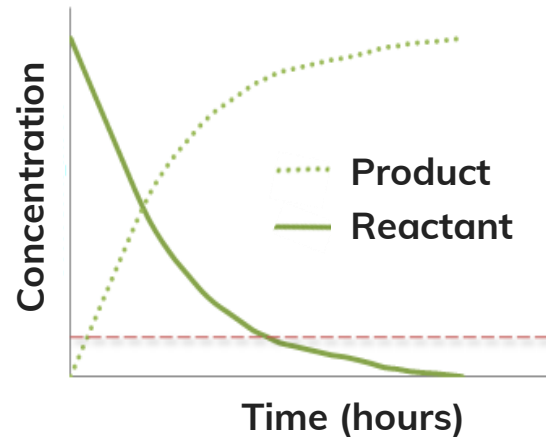
Break



- Define Technology Readiness Levels (TRL)
- **Industrially relevant conversion process**
- Define process from feedstock to product
- Techno-Economic Assessment (TEA)
- Life-Cycle Assessment (LCA)



Stable, continuous conversion process





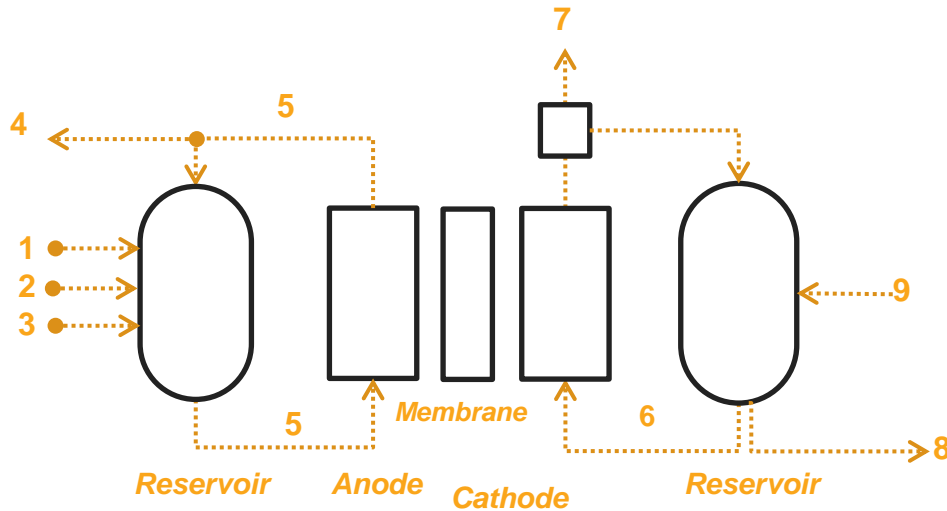
Stable, continuous conversion process

- Demonstrate stability of the process
- Define industrially relevant (continuous) process
- Produce high product concentration and low reactant concentration



Stable, continuous conversion process

Make a Process Flow Diagram (PFD) with mass balances



Stream #	Flow (kg/hour)	Composition
1	5	Water
2	1	KOH (10 w%), water (90 w%)
...
9	8	Reactant (0.5w%) Product (10w%) KOH (1 w%) Impurity A (0.5w%) Water (88w%)



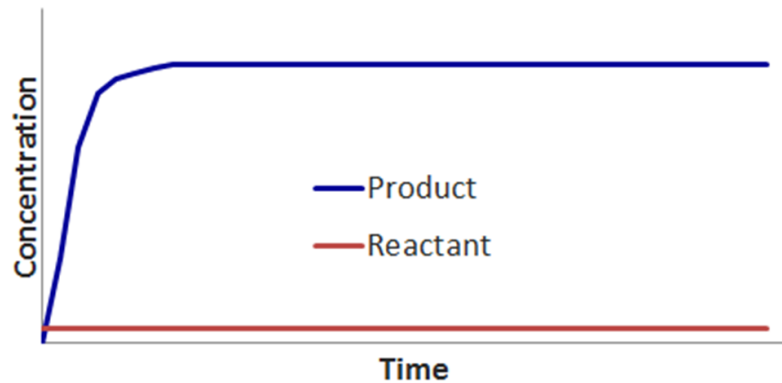
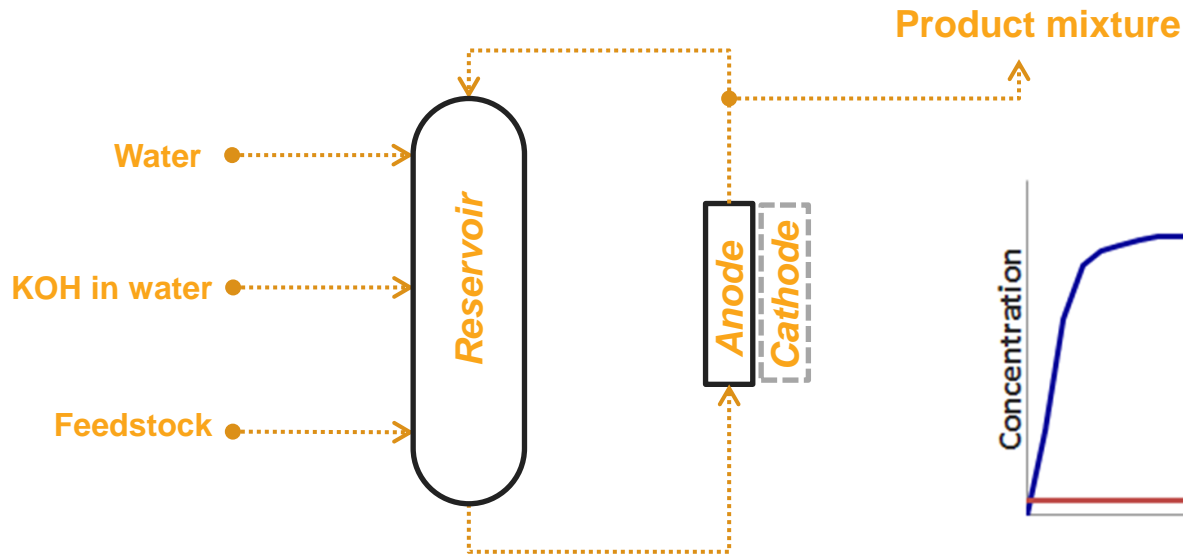
Stable, continuous conversion process

Make a Process Flow Diagram (BFD) with mass balances

- Required for selecting equipment and instruments
- Input for economic analysis
- Input for engineering activities
- **Forces to think about process in detail**
- **Helps in communication**

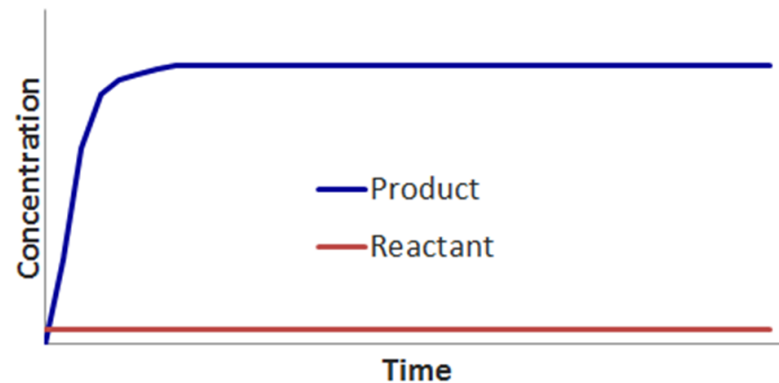
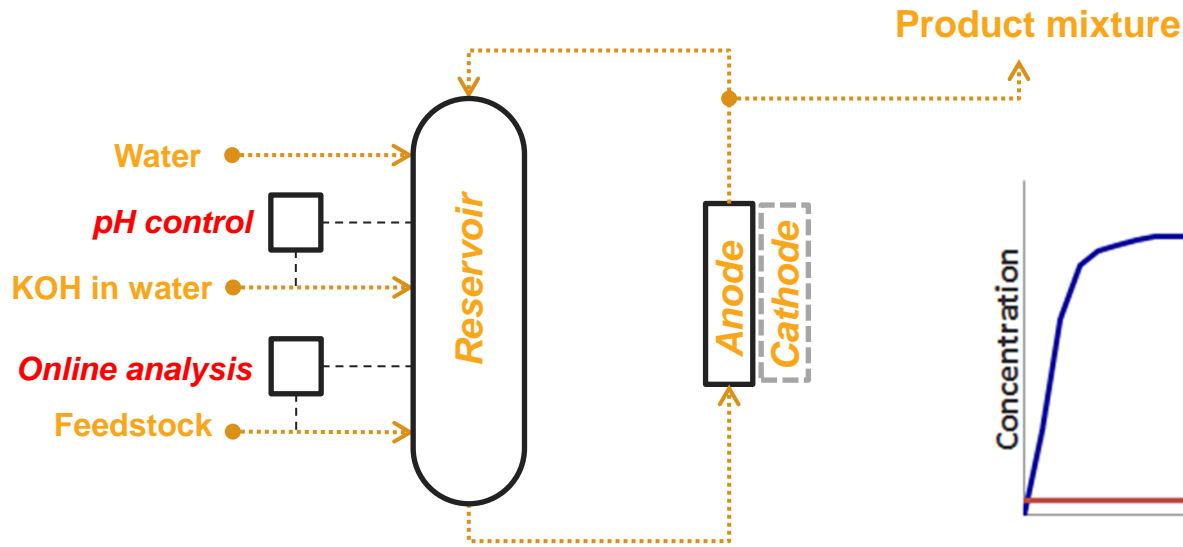


Stable, continuous conversion process





Stable, continuous conversion process



Process automation is essential for long term testing



TRL 4	Preliminary process development	Laboratory
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TRL 5	Detailed process development	Laboratory/miniplant
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TRL 4

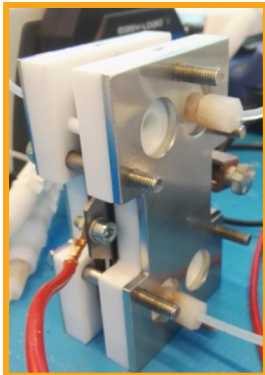
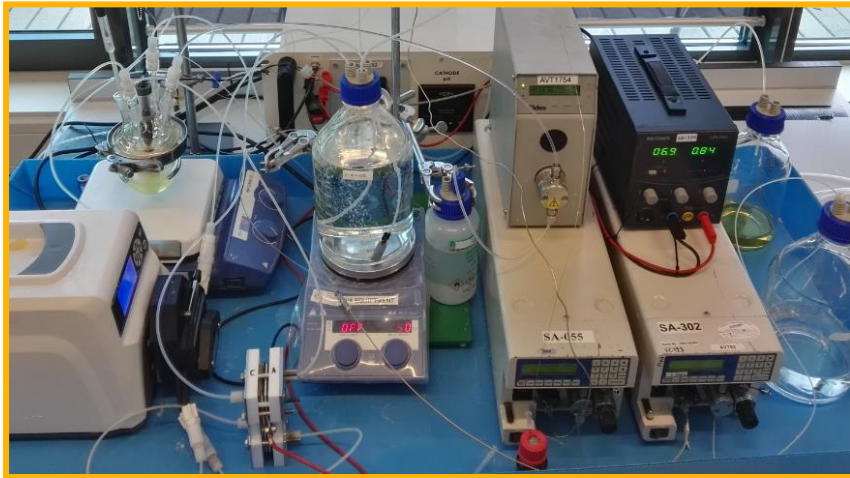
Preliminary process development

Laboratory

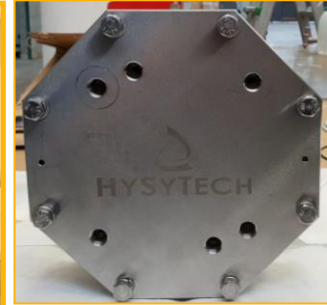
TRL 5

Detailed process development

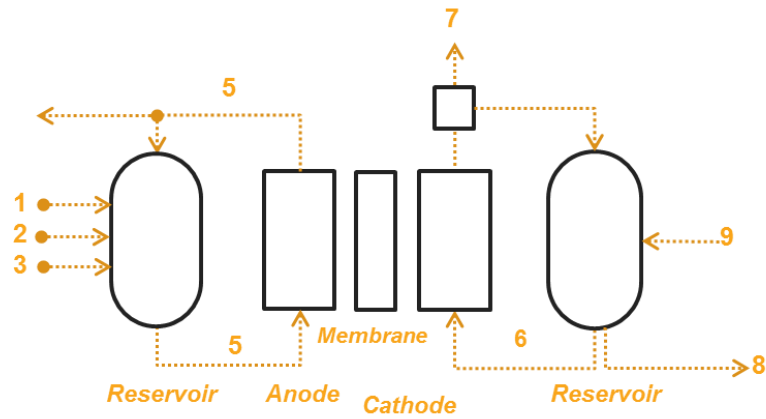
Laboratory/miniplant



TRL 4: Mostly commercially available equipment

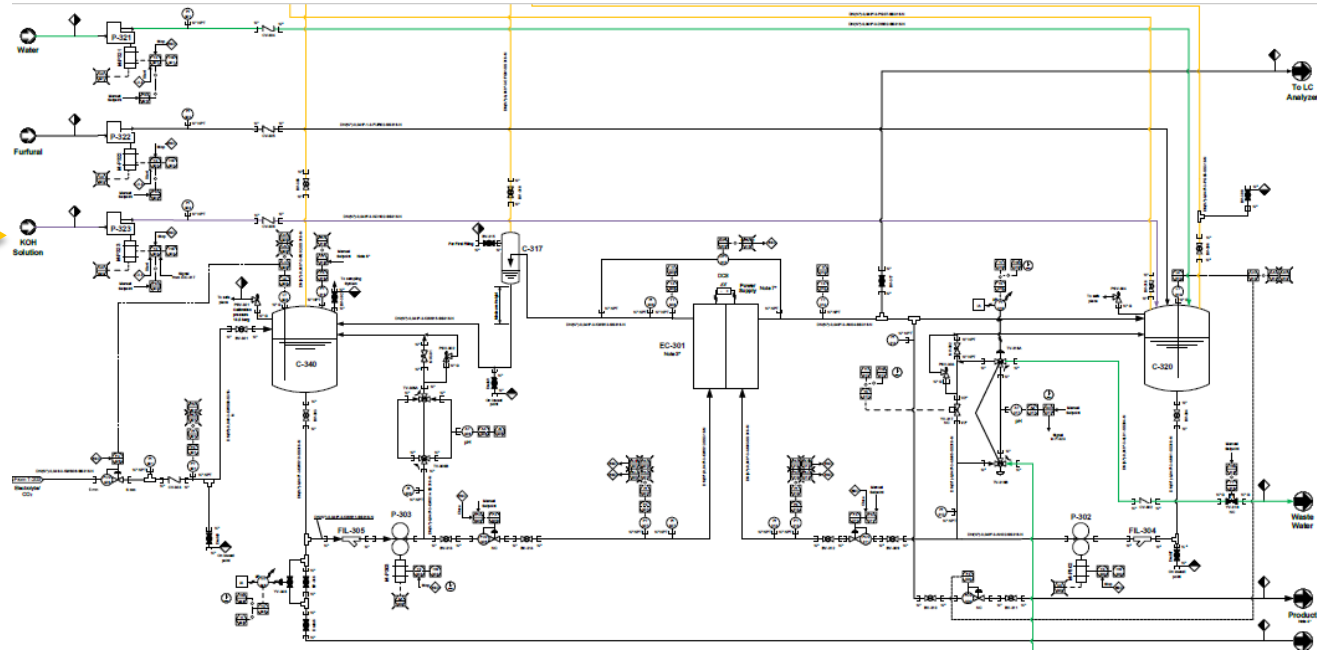
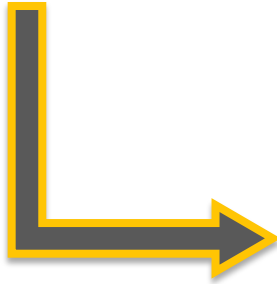


TRL 5: More custom made equipment



From Process Flow Diagram (PFD) to Piping and Instrumentation Diagram (P&ID).

- P&ID is leading technical document for plant building

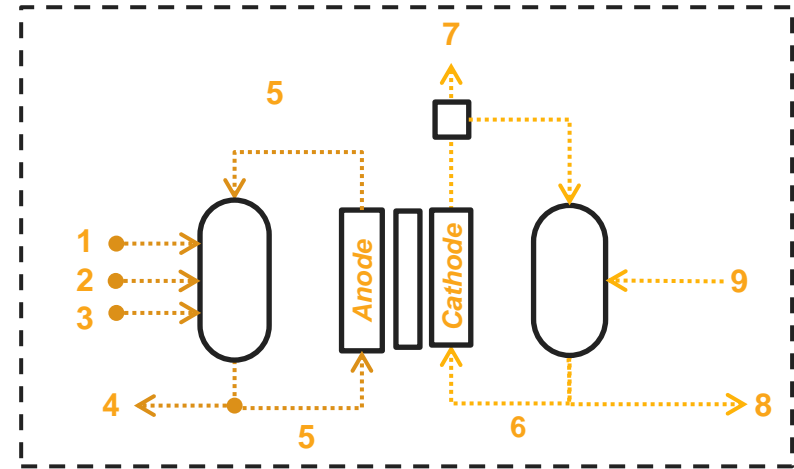




- Define Technology Readiness Levels (TRL)
- Industrially relevant conversion process
- **Define process from feedstock to product**
- Techno-Economic Assessment (TEA)
- Life-Cycle Assessment (LCA)



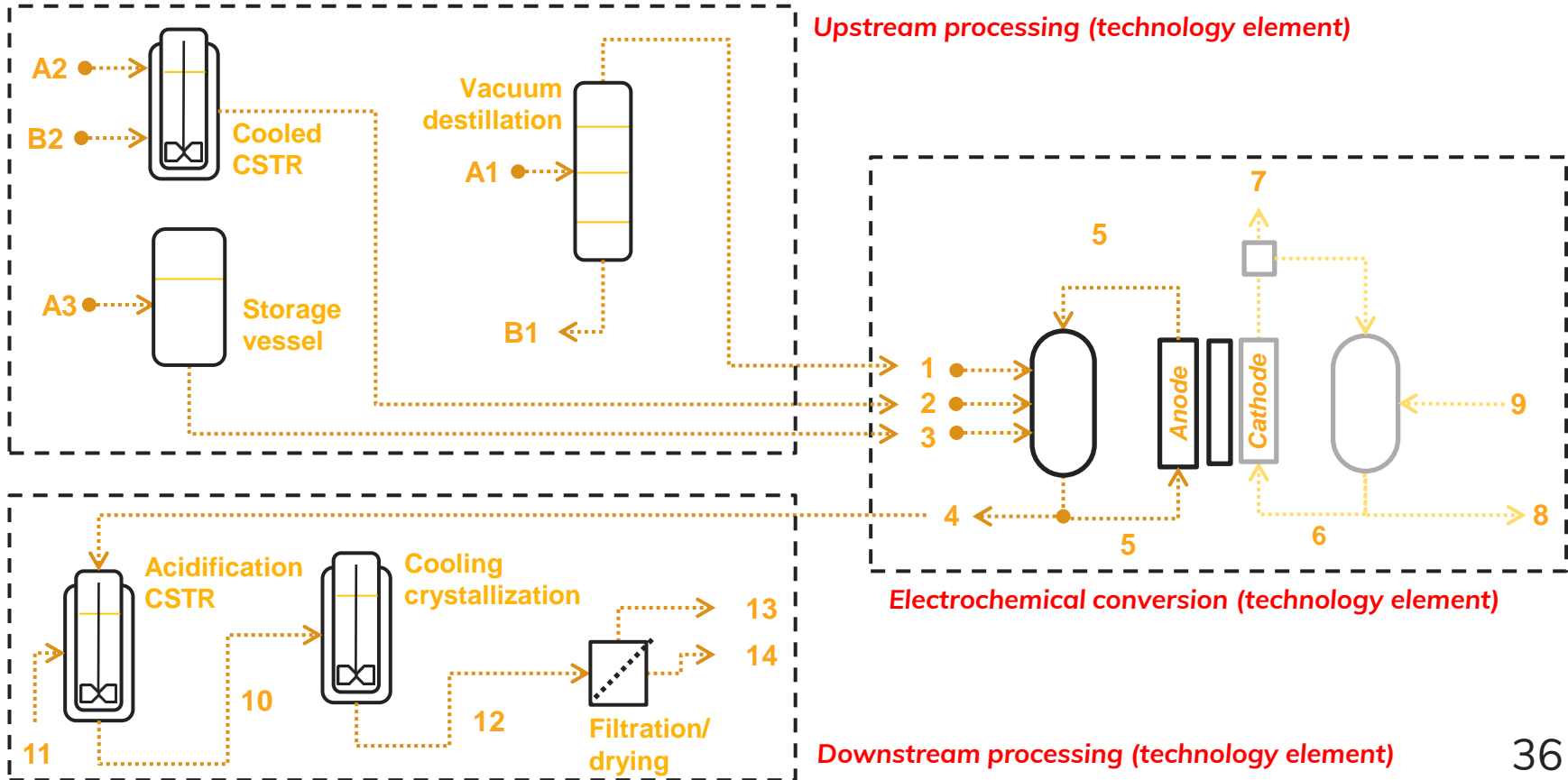
Define process from feedstock to product



Electrochemical conversion (technology element)



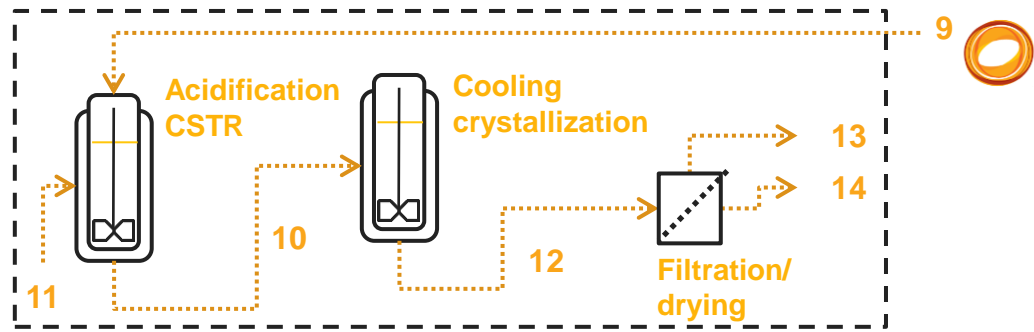
Define process from feedstock to product



Downstream processing (technology element)

Mass and energy balance

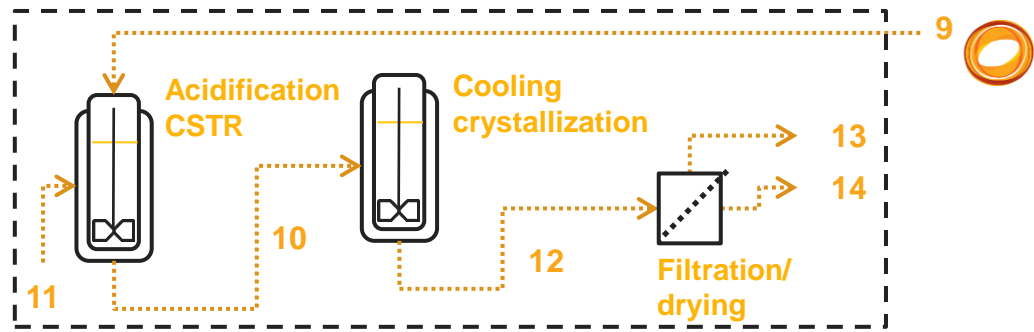
Downstream processing



Stream #	Flow (kg/hour)	Composition
1	10	Water
....
9	20	Water (80w%) Product (10w%) KOH (1w%) Reactant (3 w%) Contaminant x (0.5 w%) Contaminant y (0.5 w%)
10	23	Water (79w%) Product (8 w%) H ₂ SO ₄ (2 w%) K ₂ SO ₄ (2 w%) Reactant (2w%) Contaminant x (0.5 w%) Contaminant y (0.5 w%)
....

Mass and energy balance

Downstream processing



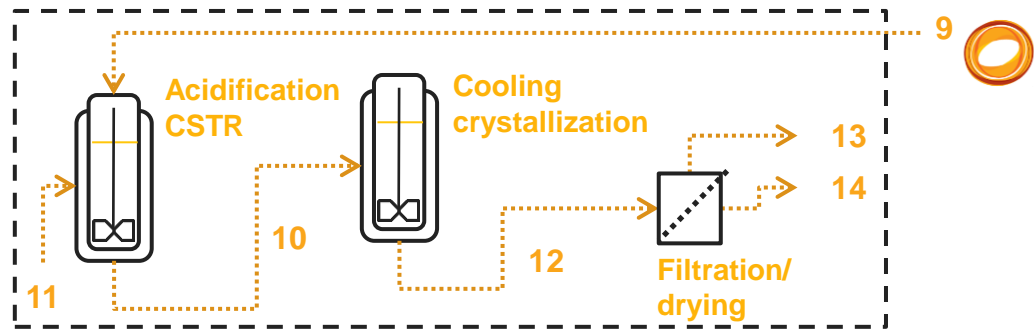
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....



Energy requirement cooling crystallization
Energy to cool water stream
Energy to crystallize product
Energy efficiency unit
Energy consumption for stirrer
.....

Mass and energy balance

Downstream processing



Stream #	Flow (kg/hour)	Composition
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....

Process simulation software to produce mass and energy balances



Energy requirement cooling crystallization
Energy to cool water stream
Energy to crystallize product
Energy efficiency unit
Energy consumption for stirrer
.....



- Define Technology Readiness Levels (TRL)
- Industrially relevant conversion process
- Define process from feedstock to product
- **Perform techno-economic assessment (TEA)**
- Perform life-cycle assessment (LCA)

Detail of TEA is coupled to TRL

TRL	Title
1	Idea
2	Concept
3	Proof of concept
4	Preliminary process development
5	Detailed process development
6	Pilot trials
7	Demonstration and full-scale engineering
8	Commissioning
9	Production



- Costs of A, value of B.
- Atom efficiency = + 16 g/mol
-



Detail of TEA is coupled to TRL



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- **Competitive technologies**
- **Initial market potential identified.**
- ...

Detail of TEA is coupled to TRL

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- Cell potential and current density
- Conversion efficiency and selectivity
- ...

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- **Catalytic system stability**
- **Material input /ton product**
- **Unit operations for up-and downstream processing**
-

Detail of TEA is coupled to TRL

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- Good estimate of CAPital Expenses (CAPEX)
- Power consumption of whole process
- Good estimate OPerational Expenses (OPEX)

Detail of TEA is coupled to TRL

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- Define Technology Readiness Levels (TRL)
- Industrially relevant conversion process
- Define process from feedstock to product
- Perform techno-economic assessment (TEA)
- **Perform life-cycle assessment (LCA)**

Detail of LCA is coupled to TRL

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6	Pilot trials
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8	Commissioning
9	Production



- Bio-based compounds
- Electrification
- ...

Detail of TEA is coupled to TRL

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- **Competitive technologies**
- **Material availability and sustainability**
- ...

Detail of TEA is coupled to TRL

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- Cell potential and current density
- Conversion and selectivity
- Initial down-stream processing
-

Detail of TEA is coupled to TRL

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- **Material input /ton product**
- **Unit operations for up-and downstream processing**
-

Detail of TEA is coupled to TRL

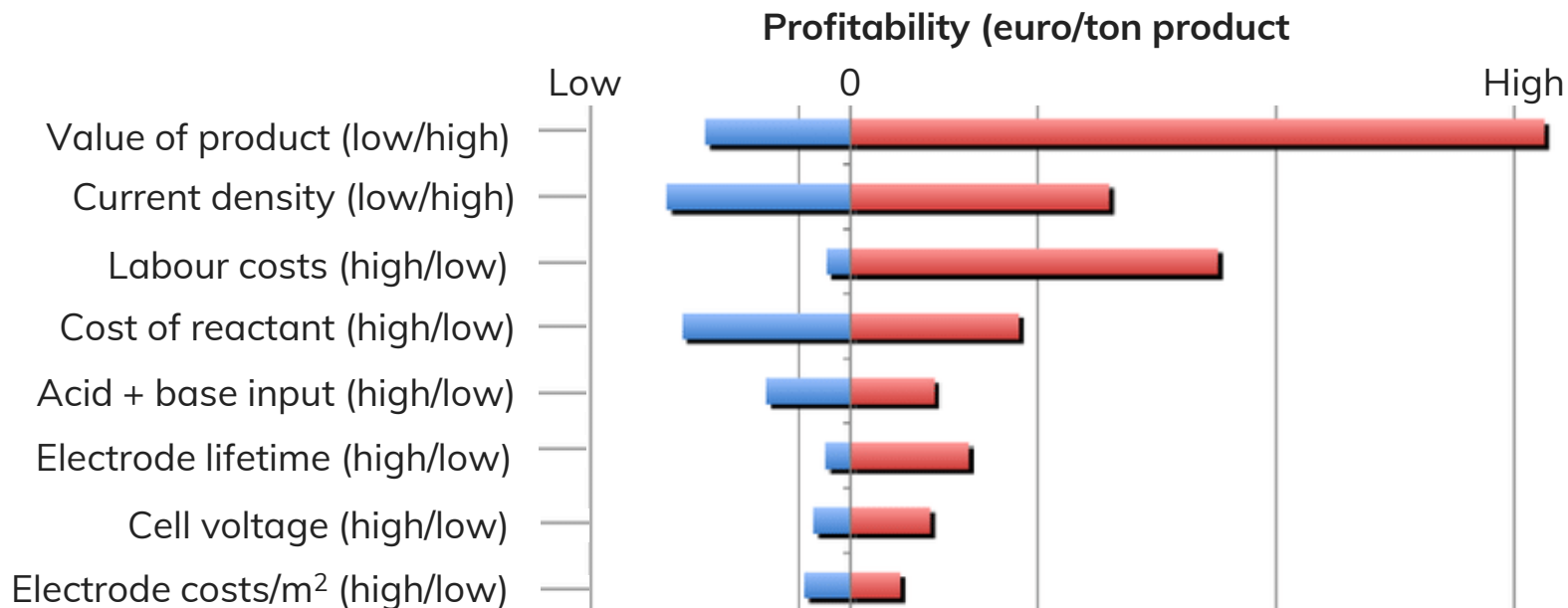
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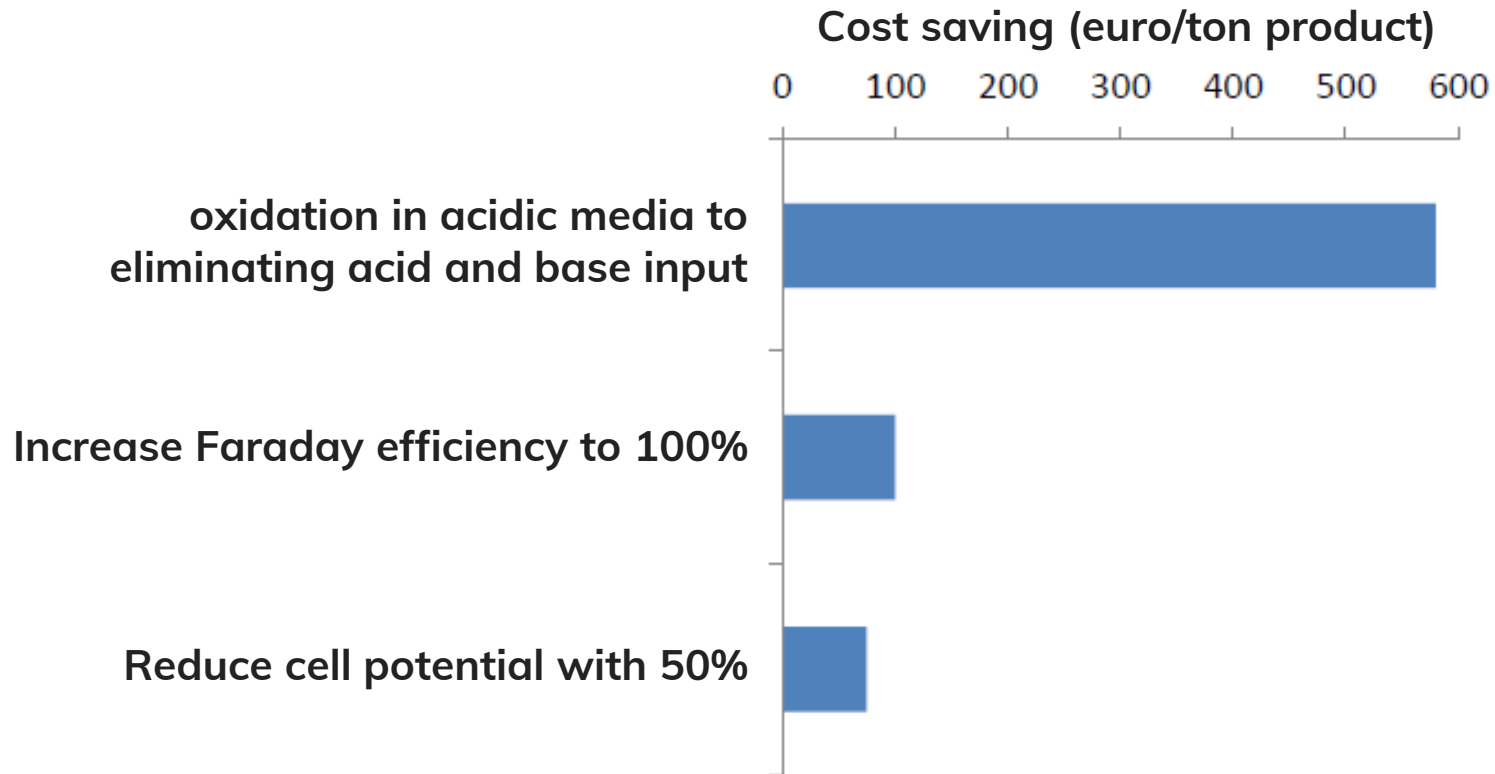


- Power consumption of whole process
- Material input
-



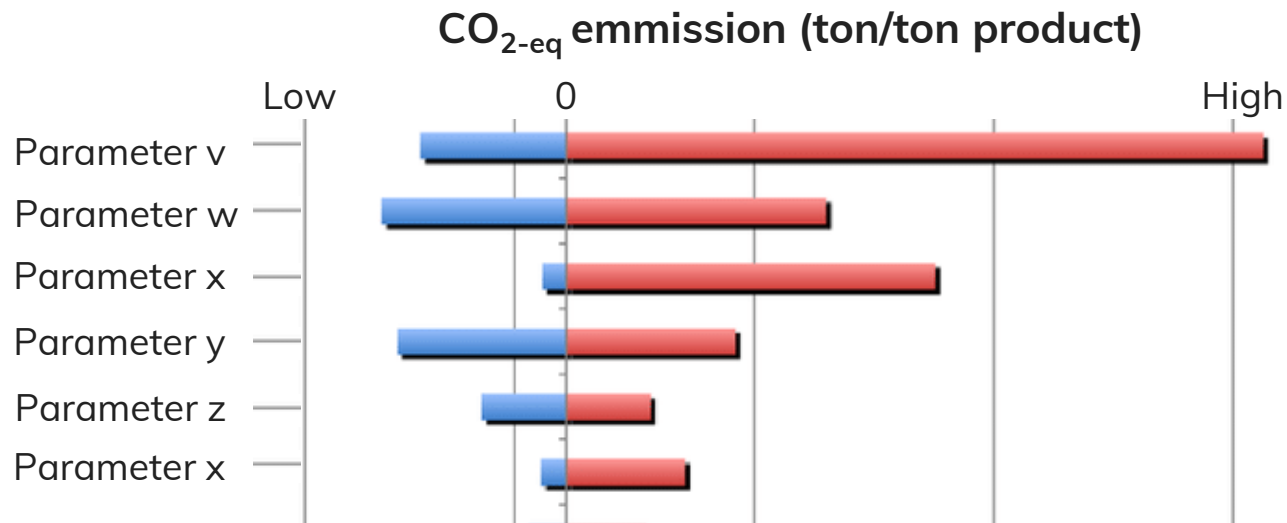
TEA and LCA are tools to prioritize research topics





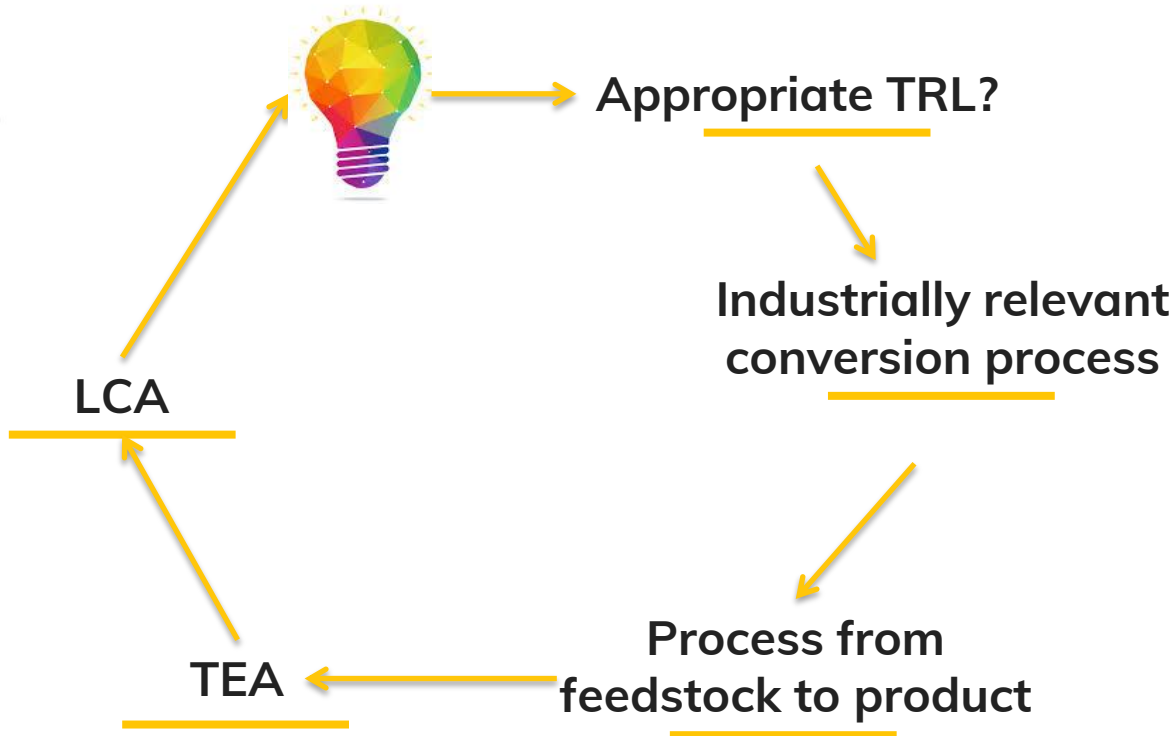


TEA and LCA are tools to prioritize research topics





Put your ideas to the test





Talk about your ideas

Technology upscaling requires interdisciplinary team

Technologists, chemists, operational manager, chemical engineers, process engineers, automation engineers, mechanical engineers, analytics, project management, business development



Talk about your ideas

Volta

